

CAPABILITY STATEMENT

We listen with empathy to our clients' needs so we can offer the right solutions to help them thrive. We boost efficiency and accountability through refining customer processes and implementing transparent reporting. We are a certified Small Business Administration (SBA) 8(a), HUBZone, Minority Business Enterprise (MBE), Disadvantaged Business Enterprise (DBE), and an Economically Disadvantaged Women-Owned Small Business (EDWOSB). On Point Strategy has extensive experience in the full lifecycle of grants management, acquisition support services, program management, data analytics, and disaster and recovery management.

Expertise in Grant Management

On Point Strategy (OPS) is a **bilingual team with extensive experience managing the full grant lifecycle**, from pre-award to close-out, ensuring compliance, accountability, and effective fund utilization. We have **successfully managed over \$3.7 billion in grants**, including \$2.2 billion for the Fiscal Agency and Financial Advisory Authority of Puerto Rico (FAFAA), where we streamlined processes, maximized award impact, ensured compliance, and implemented transparent reporting systems to help clients achieve their goals efficiently. OPS has proven expertise through its work with the Puerto Rico Child Support Administration (ASUME), where we resolved fiscal discrepancies, **recovered \$1 million**, and uncovered \$30 million in unused TANF funds while streamlining compliance processes. OPS also **developed and implemented a Grants Management Office** at the Puerto Rico Office of Management and Budget, establishing public policy for managing federal funds **across all 137 agencies** in Puerto Rico and providing technical assistance to ensure effective and compliant fund utilization. These successes highlight OPS's ability to address complex challenges and deliver impactful solutions for government agencies.

COMPANY DATA

UEI: G51QUU5YNKU9

CAGE CODE: 86CY9

GSA/OASIS+ Contracts

GSA MAS #47QRAA22D000J, **OASIS+**

#47QRCA25DA107, #47QRCA24DH093,

#47QRCA24DW232, #47QRCA25DS899

NAICS CODES Primary 541611, 541690, 541990, 561110, 611430, 541930,

PSC CODES R707; R429

FEATURED CUSTOMERS

- Fiscal Agency and Financial Advisory Authority of Puerto Rico (FAFAA)
- US Drug Enforcement Administration (DEA)
- Homeland Security Investigations
- Puerto Rico Office of Management and Budget
- Administration for the Integral Care and Development of Children (ACUDEN)
- Administration for the Socioeconomic Development of the Family (ADSEF)

CORE COMPETENCIES

We are recognized for streamlining processes, maximizing award impact, and implementing compliance processes in the following areas:

Grants Management and Compliance

- Full grants lifecycle management
- Grants financial administration and regulatory compliance (e.g., 2 CFR 200)
- Instituting transparency
- Accountability processes
- Data analytics

Training and Technical Assistance

- Large-scale training and capacity-building
- Customized technical guidance to improve compliance and operational efficiency

Data Analytics

- We turn complex data into clear insights that drive decision-making and program performance
- We use predictive models and interactive dashboards to optimize resources and maximize mission impact

Disaster Management

- Emergency preparedness
- Disaster recovery

Community Liaison and Workforce Support

- Relocation and integration services for federal personnel and families
- Community engagement, event planning, and quality-of-life initiatives

Financial Management and Strategic Advisory

- Oversight of complex federal funds and grants
- Strategic advisory for financial management and compliance



Contact Us

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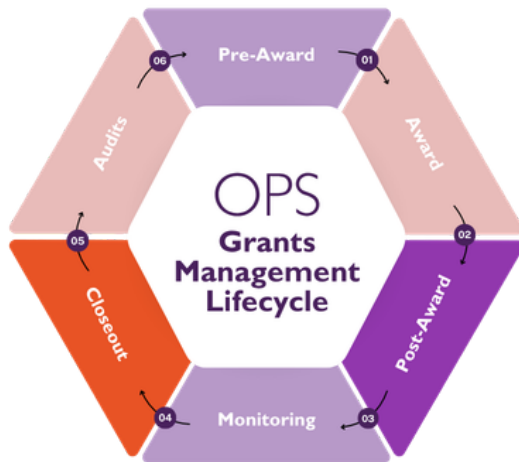


PAST PERFORMANCE HIGHLIGHTS

| Client/Project | Description | Value/Impact |
|---|---|-------------------------------------|
| Fiscal Agency and Financial Advisory Authority of Puerto Rico | Managed CARES/ARPA funds with full compliance and strategic fund utilization. | \$2.2B+ |
| FEMA/Governor's Authorized Representative (GAR) | Led disaster recovery operations post-hurricanes Maria and Irma; developed, monitored, and trained 700+ staff. | \$1.2B+ |
| Puerto Rico Office of Management and Budget (PROMB) | Designed and implemented the Grants Management Office, trained 137 agencies, and supported \$23.5B in annual funds. | 137 Agencies / \$23.5B Annual Funds |
| Drug Enforcement Agency Community Liaison Office | Managed integration, relocation, and personnel support services for families relocating to Puerto Rico. | 175+ Families |
| OPS Impact | Trusted partner delivering compliance, efficiency, and strategic growth for clients across. | \$3.7B+ |

SPECIALIZED TRAINING

- IS-00235.c Emergency Planning
- IS-00288.a Role of Voluntary Agencies in Emergency Management
- IS-00162 Hazard Mitigation Floodplain Management in Disaster Operations Management
- IS-00158 Hazard Mitigation Flood Insurance in Disaster Operations
- IS-0100.c An Introduction to the Incident Command System
- IS-00230.d Fundamentals of Emergency



WANT TO WORK WITH US?

OPS stands ready to support federal agencies with proven expertise in grants management, disaster recovery, acquisition, and workforce support. As a certified, bilingual small business with multiple contract vehicles, we deliver high-quality, compliant solutions tailored to each agency's mission and evolving needs.

Fiscal Agency and Financial Advisory Authority of Puerto Rico

- OPS created standardized grant policies for 40+ agencies, enhancing compliance.
- OPS trained over 165 nonprofits, strengthening internal controls and benefiting over 300,000 people.

Puerto Rico Department of Labor and Human Resources

- OPS developed and helped implement the Fraud Investigations Office.
- Secured \$1M+ in additional federal workforce funding through compliance and audit support.

Puerto Rico Office of Management and Budget - Grants Management Office

- Launched PROMB's Grants Division, training 270 staff across all state agencies to strengthen compliance.
- Developed comprehensive manuals and processes, enhancing transparency and long-term sustainability.

Puerto Rico General Services Administration

- Modernized procurement protocols and aligned agency practices with federal acquisition regulations, eliminating bottlenecks, accelerating purchasing cycles, and improving mission delivery through optimized acquisition workflows.
- Trained personnel on procurement regulations to ensure compliance.

RedMane Technologies—Medicaid IT System

- Trained 600 Medicaid staff with Spanish videos, improving services for 1.5M recipients.
- Provided translation, testing, and compliance for MEDIT3G platform.

Certified Professionals

- Certified Grants Management Specialist (CGMS)
- Certified Public Accountant (CPA)
- Certified Valuation Analyst (CVA)

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